

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.





## COOK'S CHINESE CINNAMON VINES

ARE SOLD by a great number of the largest and most prosperous Seedsmen, Florists, etc., in the United States, Canada and Foreign Countries. Many have sold them continually and in immense quantities for over 30 years. What better proof can you have of their popularity and money-making qualities? A. T. Cook.



## TRADE PRICE LIST OF COOK'S CHINESE CINNAMON VINES "DIOSCOREA BATATAS"—HEADQUARTERS STOCK

EVERY SEEDSMAN, Florist, Nurseryman, etc., should Catalog my Cinnamon Vines. They are too good to miss. Always in big demand, and give a splendid profit. You will sell more and more every year you offer them. Give them good display. It will pay—and pay big. ~~My~~ My very first order this year was for 50,000 Tubers—from a Firm who sold 15,000 last season. They will use a full page, also special circulars hereafter.

### Good Reasons For Selling Cook's Cinnamon Vines

CINNAMON VINES are extra big sellers—and pay well. They are sure to grow—sure to please and make friends. The Tubers are nice and clean to handle, never rot or dry up, are light to mail, require no packing, and you can sell and deliver them by mail, express, or over your counter from January to July.

### Reduced Prices of Cook's Cinnamon Vine Tubers

Being much the largest grower in the world, and having an enormous crop, "Headquarters Stock," I offer them at rock-bottom pre-war prices as follows. Now is your opportunity.

Strong Tubers, Mailing Size, Selected .....	\$25.00 per 1,000
Less than 1,000, Mailing Size, Selected .....	27.50 per 1,000
10,000 or Over, in one order, Mailing Size, Selected...	22.50 per 1,000
Extra Large Tubers, Two Years Old (Fancy).....	37.50 per 1,000
Less Than 1,000, Two Years Old (Fancy).....	40.00 per 1,000
5,000 or Over, in one order, Two Years Old (Fancy)...	35.00 per 1,000

All Superior Stock. (I can supply cheaper ones if wanted.)

TERMS—Ten per cent discount for cash with order, or before shipment. To known reliable parties net cash June 1st next, or one per cent discount a month for earlier payment. Cash or good reference required from unknown parties. Boxing, etc., free. Price good while stock lasts. I have an enormous crop—three times usual size. In my 40 years' business I never disappointed a customer.

PLEASE ORDER EARLY. This is important. I will ship Tubers when desired. I can fill your retail orders if you prefer. Electros at cost, or free with \$50.00 orders or over. Order Electros by number. (I have other sizes if wanted.)

### Cook's Cinnamon Vines For Big Advertisers

I USUALLY have a large quantity of Tubers smaller than listed or "off" in looks or otherwise (not up to standard for my high class trade—but really better than some growers send out). These are just the thing to use in a Collection of Seeds or Plants—or for ads. in Papers, etc. Three or five (or even one or two) will aid wonderfully in making sales—or bring a flood of orders from Papers. They are strong stock, excellent vitality and sure to please. If you can use 5,000 to 100,000 or over, write for low prices—stating quantity wanted. Not less than 5,000 sold.

FOR FURTHER PARTICULARS, Copy for Catalog, Testimonials, Retail Prices, etc., see next page. Copy it in full, curtail or change to suit. Offer one Tuber for 10 cents if you choose, (many do). If you request it I will mail you a magazine containing an extended article (by A. T. Cook) on these interesting and unique Vines. No catalog should omit the most beautiful, most popular, and by far the most fragrant of all climbers. Yours for Big Business, Address,



Cut No. 1  
Cin. Vine Tuber  
Small Size

**A. T. Cook, Seed & Vine Specialist, Hyde Park, N. Y.**



# COOK'S CHINESE CINNAMON VINES

## "DIOSCOREA BATATAS"—HEADQUARTERS STOCK

COOK'S CINNAMON VINES are the most desirable, easiest grown climbers in the world. They are from China—the land of wonders. Their abundant blossoms perfume the air for a long distance. No words can describe their delicious fragrance. Perfectly hardy—thriving in all soils, in sun or shade, wet or dry. No insects, blight or disease of any kind ever troubles them, no winter harms. Once planted they will grow a lifetime.

They will quickly climb 30 feet or more, and surround your windows and cover your porches, walks, etc., with a mass of Vines—covered with pretty heart-shaped leaves and a profusion of dainty, white, sweet-scented Flowers, making them perfect "Bowers of Beauty." No lover of the beautiful should miss planting Cinnamon Vines. They have a charm unknown to all other climbers.

### READ THESE TESTIMONIALS—

#### Could Fill Pages

From Prof. W. H. Morse, Agricultural Chemist, Hartford, Conn.

"Your Cinnamon Vines were the marvel of the City. They were more wonderful, more pleasing and more fascinating than ever. Their sweet perfume captivates every heart."

From Lydia and M. J. Clarkson—Authors of "Art Studies."

"No Vines ever gave us so much continued pleasure. Their growth is truly phenomenal. Their handsome foliage and fragrant blossoms commend them to every lover of flowers. If their merits were more widely known you would be overwhelmed with orders."

Cinnamon Vine Tubers Splendid For Eating.

"I write to tell you that your Cinnamon Vines make fine eating. I have had a row across my yard for years, and I often dig a lot and bake and eat them same as sweet potatoes. They are just splendid. I think every one should grow them. L. S. Wright, Portland, Oregon."

Cinnamon Vines Make Money For Club Agents.

"I enclose another order for 100 Cinnamon Vines. I sold the last lot in fifteen minutes. They are money-makers and no mistake. C. Weeks, Agent, Worcester Co., Mass."

#### The Best Testimonial of All.

Nearly every nabor for miles around who have seen the Vines and noted their wondrous perfume passing along the highway, have purchased a supply. What more need be said?

#### REDUCED PRICES OF COOK'S CINNAMON VINES

Special for This Season (Half Usual Prices.)

Four Strong Selected Tubers, safely packed and postpaid for 25c, 8 for 50c; 18 for \$1; 100 for \$5.

Extra Large Tubers, 2 years old, will make enormous Vines in a few weeks, at just double above prices. Order at once, Tubers will keep for months if not ready to plant. Please tell your friends of this "half price offer." No one should miss it.

Club Agents everywhere can make big money and very easy—selling these most popular Vines. Please try it.

A. T. COOK,  
SEED AND VINE SPECIALIST,  
HYDE PARK, N. Y.



Cut No. 2—Vine Covered Cottage

Cut No. 3—Same (smaller size)



Cut No. 5

I also have others.



Cut No. 4—Window View





PAINTED  
FROM NATURE

Beautiful, Fragrant Chinese Cinnamon Vines  
Most Charming, Easily Grown Climbers in the World  
5 Strong Tubers, 25c; 20 for \$1. Safely boxed and postpaid

FOR SALE BY  
**A. T. COOK**  
*Largest Grower in the World*  
HYDE PARK, N. Y.





# Sunshine, and Temperance Post Cards

IN RICH BRIGHT COLORS--FINEST IN THE WORLD.



**Words Fail to Show the Beauty and Intrinsic Value of My New Post Cards. Each is a Gem in Brilliant Colors. No Others Can Compare. To Introduce Everywhere I Offer Them at ONE-HALF Usual Prices. Every One Must Have Them. They are Absolutely Unlike All Others.**

**MY** Original Post Cards have been a tremendous success. Never before have cards received such high praise from best people everywhere.

## NEW SUNSHINE POST CARDS.

In 2 Sets--20 Each. All Different

**Gems** of worth and beauty. Filled with lofty and helpful sentiments—richly illustrated. They will cheer the heart, and be an inspiration and joy to all.

## NEW TEMPERANCE POST CARDS.

In 2 Sets--20 Each. All Different.

**Beautiful** Designs of priceless value. Each a lesson—a warning showing the frightful consequences of

drink. They will save thousands of good boys from a fate worse than death. Please help circulate them and may God bless you for your good work.

## PRICE OF POST CARDS.

Either Sunshine or Temperance--or Part of Each.

20 Cards	.15 cts.	100 Cards	.65 cts.
40 "	.30 "	460 "	\$3.00 "
80 "	.55 "	1,000 "	6.00 "

Above Prices include Premiums. If none are wanted—deduct one-third. Show this to Post Card Dealers. Tell them I supply the finest Cards in the world for only \$4.00 per 1,000—prepaid. There's money in them.

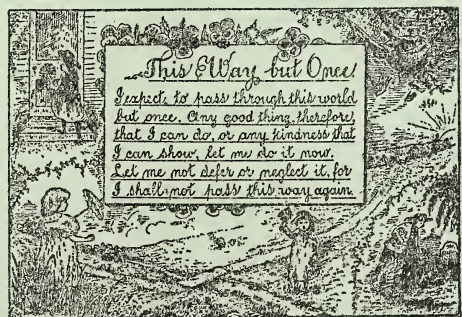
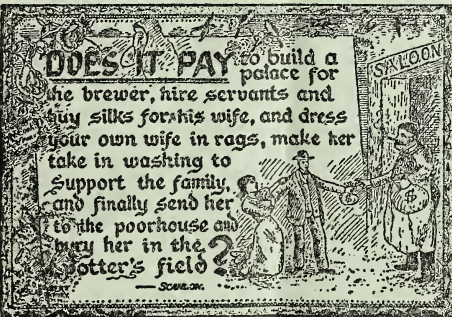
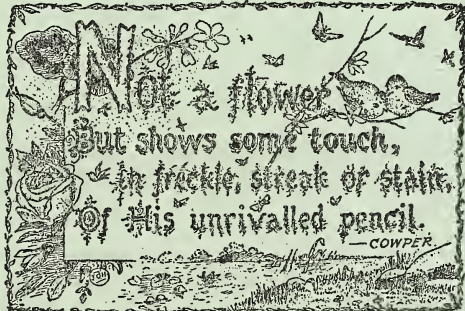
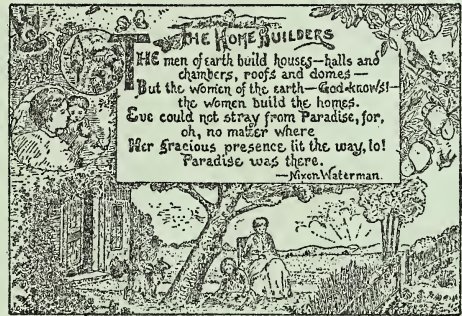
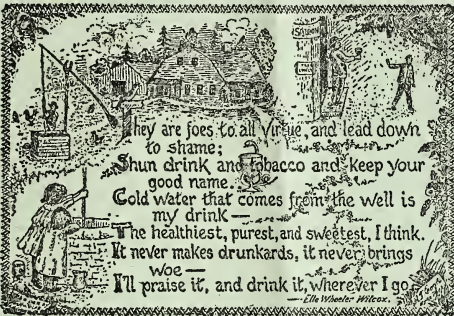
## TO BOYS AND GIRLS and Club Agents Everywhere.

### DO YOU WANT TO MAKE EASY MONEY--LOTS OF IT?

You can quickly get a lot of money taking orders for my popular POST CARDS. Many are doing this. You can do as well. One single day even, in a pleasant round of visits among your neighbors will earn you a nice sum of money—or if preferred a valuable Jewelled Watch—or other fine Premium. Try it. Begin to-day. You know everybody uses Post Cards, and they will be glad to give you their orders. You can have a steady, profitable business, for your customers will order again and again.

*PS* If you cannot get up a club, please show this to some one who will.

A. T. COOK.

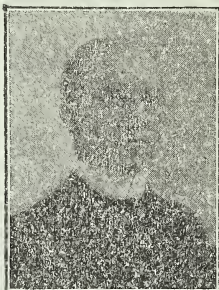




# Read These Unsolicited Post Card Testimonials.

I regret I only have room for the following—selected from a perfect avalanche of testimonials. Surely no Cards ever before published have received from highest sources, so many kind and grateful expressions from delighted patrons.

**FROM PROF. C. C. GAINES, -- PRESIDENT  
of the World Renowned  
Eastman National Business College.**



POUGHKEEPSIE, N. Y.

MR. A. T. COOK, Dear Sir:—I write to acknowledge the receipt of your Post Cards. These are all very attractive, and I want to congratulate you on the work you are doing in the interest of a good cause.

When a man puts a thing of this kind in his life he always takes strong hold on immortality. He titles himself in some measure to a place in "the choir invisible of those immortal dead who live again in minds made better by their presence." In looking over your cards I had distinctly the feeling that I would like to do some good in the same way, and may yet find occasion to work out something in imitation of your good example.

With sincere good wishes,  
Very truly yours, C. C. Gaines.

**Thinks My Cheer Post Cards "Just Lovely."**

To say I am pleased with your beautiful Post Cards is putting it mildly. They are just lovely—the best I have ever seen. Words fail to express my appreciation of them. Hope you will have immense sales.

Geo. H. Barnes, Roxobel, N. C.

**Wonders How I can Give so Much.**

I must thank you for sending me such beautiful Post Cards. I can sell large quantities. Your Cards and Seeds are both so good, your Premiums so choice, and offers so very liberal—that I have wondered for years how you could give so much and continue in business. Anyone should be proud of the honor of being your customer.

T. M. Wheatley, Wise, Va.

**Post Cards Go Like the Wind.**

Here I come again. Please fill enclosed order quickly. Your Cards go like the wind. I am working for your Premiums.

Rebecca Carley, Waupaca, Wis.

**Sells Them in Her Store."**

Your Cards are very attractive. I am more than pleased with them. I sell them in my Store. I enclose order for more.

Very resp. Marie Sterling Sweeney, Beaver Dam, N. Y.

**Uses Them in His Illustrated Lectures.**

Dear Friend Cook:—I have always looked upon the greetings in your Seed Catalog as being full of pure thoughts and practical advice, but your beautiful Post Cards surely "cap the climax." Your efforts in producing Original Cards, appealing to the eye as well as to the mind, is worthy of the highest commendation. I have photographed many of them on slides, for my Illustrated Lectures and thousands have been delighted with them. Sincerely Yours,  
Conrad H. Palmateer, 761 Manhattan Ave. Brooklyn, N. Y.

**From the President of Universal Peace Union.**

Your Post Cards are beautiful as well as useful, and their sterling good lessons will do much good. If people knew their worth the orders would overwhelm you. You are a life member of our Peace Society, and you deserve a nice Editorial in the Peace Worker—which I will put in. I think you deserve all that is given by our generous Giver. Your Friend, Alfred H. Love, Phila., Pa.

**"More Proof of the Pudding."**

Please send me 1,000 more of Temperance and Cheer Post Cards. I showed samples to officers of our Temperance Association, and they were all so pleased with them that they gave me this order for 1,000 at once.

Mrs. Jennie Masten, Murdock, Minn.

**From the Famous Kruger Jewelry Co.**

Your Cards are very pretty, and cannot help leaving a refining and favorable impression upon minds of both old and young.

With kind regards, Kruger Jewelry Co., New York, N. Y.

## To Boys & Girls (& others.)

**Two Nice Presents for You.**

I Much Desire names of Temperance people everywhere. Those specially inclined to the temperance cause. (I want to send them this Post Card Circular and Seed Catalog.)

If you will send me a list of 5 to 10 such persons (one name only in a family) and send it along with an order—I will send you A NICE PRESENT that will please you very much.

Head Your List "Temperance People"; write names and addresses plainly with ink on a separate sheet and BE SURE and send it along with a CASH ORDER for Seeds or Cards for yourself or a friend. Your Parents will help you select good names. Please send the names soon.

**Another Nice Present for You.**

I will also send another nice Present if you will promise to hand out 10 or more of my Card or Seed circulars among your friends and neighbors. Be sure not to miss it. It will be a pleasant surprise, and I know you will be delighted. With thanks and best wishes, Your Temperance Friend, A. T. COOK.

## BEAUTIFUL POST CARDS FOR ONE THIRD PRICE.

No One Should Miss This Amazing Bargain In Popular Cards. Do Not Get Left.

**RARE OFFER.** Altho Post Cards have doubled in price—an enormous stock enables me to furnish the finest cards ever produced at only one third usual prices. Now is your time to stock up. Get enough for years, for these exceeding low prices cannot last.

**THESE ORIGINAL CARDS** are by far the most pleasing and valuable ever made. You cannot get them elsewhere. Read above testimonials, and I could fill volumes. Order a supply now while you can. They sell like hot cakes. Only think; you can double your money on every sale.

**PARENTS** start your Boys and Girls out with this circular taking orders at prices given on other side. They will make a nice lot of good money, learn to do business, have a lot of fun and be greatly benefited every way. No schooling you can give them will prove more useful. Please start them out now.

## SPECIAL REDUCED PRICE.

**GREAT OFFER** to all and especially to Club Agents, Merchants, Granges, Societies, Schools and Dealers everywhere who will push the sale of these cards,

100 Cards Only 40 cts. 500 for \$1.90.

1,000 for \$3.75. All Prepaid by Mail.

By Exp. or Freight, 1,000 for \$3.25. 2,000 for \$6.25.  
5,000 for \$15.50. 10,000 for \$30.00. 25,000 for \$72.50.

**CARDS READY** and waiting. Remit with all orders. References, any Bank in the United States and my 250,000 customers. I will look for your order soon. Please don't disappoint me. I want no one to miss this bargain. My cards are doing untold good. They will surely make this old world better. You cannot do a better work than to circulate these helpful cards.

**MY SEED CATALOG** is free to all. My Seed Bargains and wonderful Premiums are worth many dollars to every planter and Club Agent. Don't miss it. Send for it to-day.

## TO MY FRIENDS--THE BOYS.

**PLEASE TAKE THIS ADVICE** from your true friend and do not use tobacco. Millions of good

boys have been ruined by it—their bodies and minds dwarfed, and their bright intellect stupefied. God never gave you a human life to pollute so shamefully. Boys, DON'T get into the awful clutch of the tobacco habit. Don't be a nuisance to your friends, and a "stink pot" for life. IT DON'T PAY. If you have begun this filthy business, STOP right now—while you can, and God will bless you, and every good friend you have will rejoice.

**BOYS ONE AND ALL.** Please write me a nice letter and give me your promise never to use the filthy tobacco. I want to hear from you. I will treasure all your letters, and answer every one. Please do it now. Write plainly with ink.

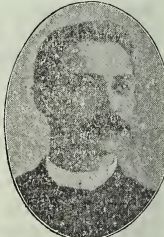
YOUR FRIEND AND WELL WISHER, A. T. COOK.

## SPECIAL REQUEST.

**To My Friends:** Please don't destroy this circular. After you order your cards—or if not interested in them—kindly hand to a friend, and you will do me a great favor. Thank you.

## To My Old Customers.

Dear Friends:—You who have PREMIUM COUPONS—no matter how old or outlawed—I will redeem them all with my Post Cards at full value (which is one half the figures on the Coupons.) Please send them along at once. This is important. Don't delay.



C. H. PALMATEER.  
READ HIS  
LETTER ABOVE.

Address, A. T. COOK, Post Card Specialist, HYDE PARK, N. Y.





## FOR FORTY YEARS

I have made a specialty of high grade Potato Seeds, and supplied the most prominent Seedsmen, Florists, etc. in the U. S., Canada and Europe. They are one of the best sellers and trade builders ever found. You and your customers will miss one of the best things out if you fail to Catalog my matchless Potato Seeds. A. T. COOK.



# TRADE PRICE LIST OF Cook's New Hybridized Potato Seeds (FROM THE TRUE SEED BALLS)

COOK'S POTATO SEEDS are the wonder of Gardeners and a puzzle to Scientists. No other can compare. Over 100 new seedling varieties can positively be grown from a single packet. All valuable new Potatoes are produced from such seed. One may be worth a gold mine. There will be all colors, shapes, sizes and qualities—often 50 to 200 Potatoes in a hill. There will be white, yellow, red, pink, blue, purple and black Potatoes. Marvelous "freaks" often appear. They seem to grow mad and try to produce anything and everything in the Potato line. Potato Seed-Balls are vanishing. Get the seed now while you can. Millions want them.

## TO SEEDSMEN AND ALL WHO ISSUE CATALOGS

Here is a well tried money-maker for you. Cook's Potato Seeds will get you more friends and money than a dozen ordinary Novelties. List the seed at 15 cents per packet, 4 pkts. for 50c; 10 for \$1.00. (Many purchase 10 pkts.) Three-fourths of all you receive is clear profit—for it supplants nothing else you sell. Many sell 5,000 to 10,000 packets a season—a clean \$500.00 or \$1,000.00 profit. Don't this look good to you?

My Potato Seeds retain their splendid vitality for over five years. They are put up in neat, attractive, Large Packets—over 150 Seeds each—with full directions for growing, etc. The packets bring many duplicate orders. None have my name or address. Sample free. Send for one. An enormous crop enables me to offer this superior seed at lower prices than ever before. Now is your opportunity.

## Reduced Prices of Cook's Hybridized Potato Seeds IN SEALED PACKETS ONLY—POSITIVELY NONE SOLD IN BULK.

1,000 to 10,000 Packets.....	3	Cents Per Packet
Less than 1,000 Packets .....	3½	Cents Per Packet
10,000 to 25,000 Packets .....	2¾	Cents Per Packet
25,000 to 100,000 Packets or over	2½	Cents Per Packet

**TERMS**—Ten Per Cent Discount and seeds sent prepaid for cash with order—or before shipment. To known reliable parties net cash June 1st next—or one per cent discount a month for earlier payment. Cash or good reference required from unknown parties. In common with all Seedsmen I give no warranty on seeds. Price good while stock lasts. Please send your orders early. Electros at cost—or free with \$50.00 orders or over. Order Electros by number. (I have other sizes if wanted.)

## SPECIAL TO BIG ADVERTISERS

For Advertising in Agricultural Papers, Magazines, etc., or to use in a Collection of Seeds or Plants—to win choice trade—I never found anything better than my Potato Seeds (and I've been at it for 40 years). They are Always big pullers of orders, but when Potatoes are scarce and high the orders come in a perfect deluge. Try an Adv. or Reader and see for yourself.

For this purpose smaller packets answer nicely. I will supply these—10,000 or over (not less) for only \$16.00 per 1,000. Net cash with order. 25,000 for \$15.00 per 1,000; 50,000 for \$14.00 per 1,000; 100,000 or over \$12.50 per 1,000—(1¼c each). No one desirous of building up a big business quickly should miss this sure method—this golden opportunity.

## I HAVE ONLY ROOM FOR THE FOLLOWING TESTIMONIALS. I Could Fill Pages.

### Best Eating Potato—Immensely Productive.

"I selected the earliest and best of 30 Seedlings grown from your seed, planted them alongside Early Ohio, Early Rose, and Beauty of Hebron. They are now—July 12—fully ripe, while all the others are green. Are immensely productive—the best eating potato I have. I expect to have 200 bushels." Jessie Green, La Salle Co., Ill.

### From the Nebraska Experiment Station.

"Mr. A. T. Cook, My dear Sir: Your Potato Seeds gave very interesting results. I had thirteen different types—white, purple, pink, etc., two to 50 in a hill. Size from half inch to three and a half inches in diameter. I look forward with interest to the growing of these tubers next year. Geo. W. Hood, Prof. of Horticulture."

### From the Kentucky Experiment Station.

"We planted your Potato Seeds last spring and got a large assortment of all sorts, colors and sizes, as is usual with such seed. We saved a lot of the most promising ones to plant the coming season. C. C. Mathews, Horticulturist."

### F. A. McDonald, Cavalier Co., No. Dak., Writes—

"The packet of Hybridized Potato Seed brought splendid results. No two hills were alike. Some were white, some yellow, some red, etc. One plant bore 276 potatoes—some large as hen's eggs. Two remarkable freaks appeared. One ran like a cucumber vine, the other produced beautiful red potatoes—exactly the shape of a banana. I await future developments with great interest."

# A. T. Cook, Seed & Vine Specialist, Hyde Park, N. Y.



## HYBRIDIZED POTATO SEED

FROM THE SEED-BALLS—HEADQUARTERS STOCK.

Millions never saw a Potato Seed Ball. Thousands have tried in vain to get the seed. Now is your opportunity. This unrivaled seed will produce an endless variety of new kinds. Your fortune may be in one of them. They are as easy to grow as tomatoes.

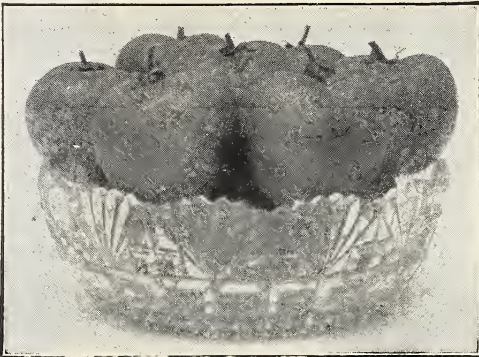


PHOTO OF POTATO SEED BALLS—ONE-HALF NATURAL SIZE.

**It is from these that ALL valuable new varieties of Potatoes are produced.**

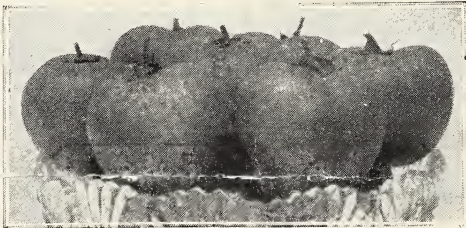
Growing new and distinct Seedling Potatoes from the Seed-Ball Seed is intensely interesting. They will be the greatest curiosity of your garden. This seed will positively produce innumerable new kinds, colors, shapes, sizes, and qualities. The product will astonish you. Some may be of immense value and bring you a golden harvest. Every farmer, gardener, and bright boy should plant a few packets. You may be one of the lucky ones. Full directions on every packet.

READ THESE EXTRACTS FROM CUSTOMERS LETTERS.

"I grew 101 Potatoes from one plant of your Potato Seed. Every plant was a different variety." Mrs. Ellen Keener.  
 "I raised 50 Hills from one Packet; many kinds and colors; some early, some late. 94 Potatoes in one hill." J. H. Skinner.  
 "Your remarkable Potato Seed produced white, pink, red, purple, blue, cream, russet, and black potatoes." W. M. Johnson.  
 "Your Potato Seed is a wonder. I grew 115 different varieties from one Packet—the finest I ever saw." C. E. Flint.  
 "I grew 45 pounds of Seedling Potatoes from one Packet. I expect wonders from them next year." Thomas Lucas.

**Packet 15 cts. 2 for 25c. 5 for 50c. 10 for \$1.**

Cut No. 6—Complete for Catalog, etc.



Cut No. 7—Potato Seed Balls—Half Size.



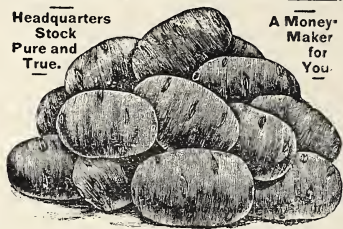
Cut No. 8—Potato Seed Balls—Full Size.

## Grow New Varieties of POTATOES

from the True Seed Ball Seed. There's money in it, and fun galore. No product so interesting—none may be of such value. The result will be amazingly diversified—

Headquarters  
Stock  
Pure and  
True.

A Money-  
Maker  
for  
You



potatoes of all conceivable colors, shapes and sizes—50 or more new varieties. One may make your fortune. This may be your last chance to obtain this rapidly vanishing seed. Please tell your friends.

**Packet with full Directions for Growing, 15 cts. 4 for 50 cts. 10 for \$1.00.**

Cut No. 9—Complete for Catalog.



Cut No. 10—Balls Half Size.



Cut No. 11—Balls Third Size.  
(I also have others.)

DEAR FRIENDS.

Take Your Choice  
of These Cuts.

Two are complete  
for Catalog or Circular.

The second verse  
on other side will be  
very attractive copy  
for an Advertisement  
or Reader.

Success to You,  
and Best Wishes,

A. T. COOK.